

Chapter 05

Company Information and Financial Data

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10-Year Financial Summary

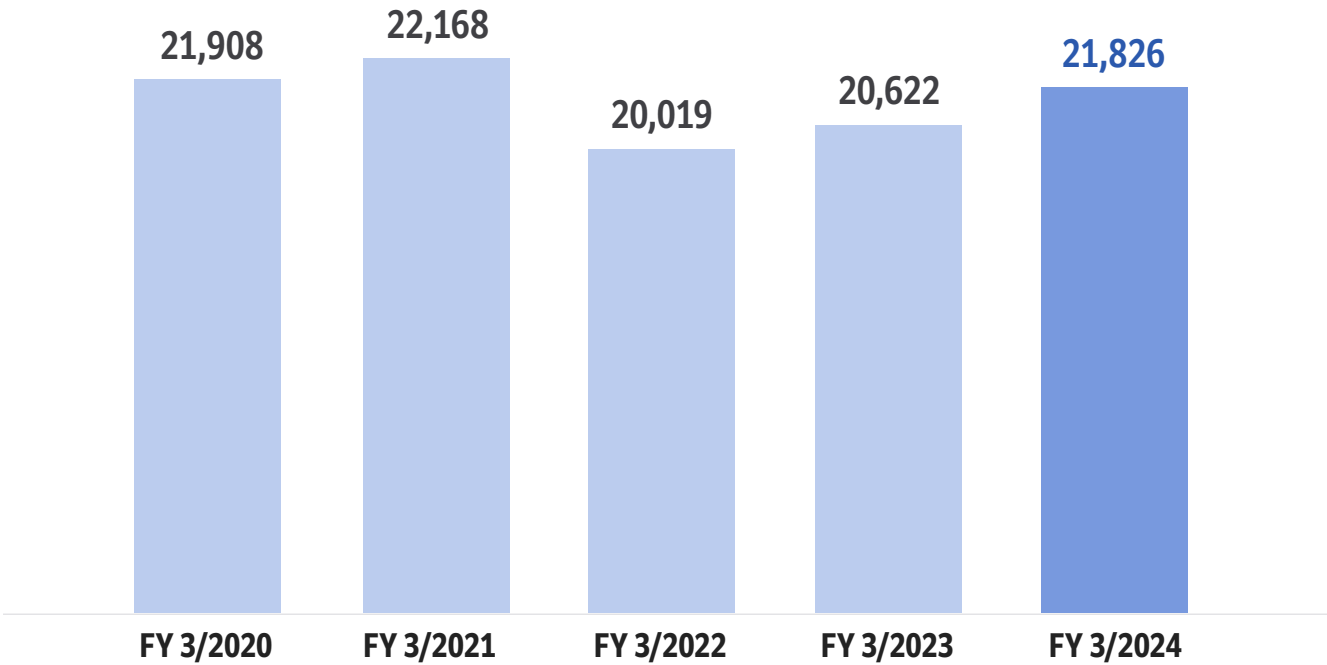
Item	FY 3 / 2015 *1	FY 3 / 2016	FY 3 / 2017	FY 3 / 2018	FY 3 / 2019	FY 3 / 2020	FY 3 / 2021	FY 3 / 2022	FY 3 / 2023	FY 3 / 2024
Operating results (thousand yen)										
Net sales	10,576,707	12,086,493	13,961,972	17,033,374	19,501,463	21,908,899	22,168,022	20,019,177	20,622,900	21,826,794
Operating profit	964,571	976,413	1,018,061	745,974	567,208	939,206	1,372,469	763,141	1,093,053	884,507
Ordinary profit	857,933	822,054	804,406	574,445	395,841	789,644	1,099,678	649,431	965,830	764,080
Profit attributable to owners of parent	516,441	553,498	548,871	349,469	91,639	160,091	758,363	275,451	666,551	651,716
Cash flows from operating activities	2,910,999	1,547,242	1,852,721	3,067,888	2,231,274	4,582,193	4,110,636	3,957,746	3,963,420	2,884,133
Cash flows from investing activities	△ 541,418	△ 2,550,062	△ 5,410,917	△ 1,382,827	△ 2,576,277	△ 2,973,593	△ 1,359,506	△ 1,674,766	△ 606,129	△ 2,025,638
Cash flows from financing activities	△ 1,317,256	1,940,835	4,349,483	△ 1,941,020	1,237,580	△ 2,541,492	△ 3,148,706	△ 1,005,276	△ 3,999,374	△ 410,590
Free cash flows	2,369,581	△ 1,002,820	△ 3,558,196	1,685,061	△ 345,002	1,608,600	2,751,130	2,282,980	3,357,291	858,494
Financial condition (thousand yen)										
Total assets	14,097,393	18,588,068	26,005,361	26,111,454	31,158,936	28,787,225	27,975,406	28,396,327	26,256,109	30,224,447
Net assets	3,957,336	4,424,059	7,609,200	7,889,655	7,344,144	7,424,308	8,113,694	8,449,929	8,486,139	9,321,209
Interest-bearing debt	6,039,944	9,866,777	13,596,585	12,817,041	16,220,479	14,371,750	12,324,113	11,552,125	9,582,112	12,414,884
Per share data (yen) *2										
Net income per share	14.88	15.95	15.74	9.29	2.44	4.39	20.79	7.55	18.29	18.26
Net assets per share	114.01	127.46	202.26	209.03	199.06	201.10	219.41	228.01	234.10	255.82
Dividend per share	10.00	2.50	2.50	2.50	2.50	2.50	3.00	3.00	3.50	3.50
Ratios										
ROA	6.1%	5.0%	3.6%	2.2%	1.4%	2.6%	3.9%	2.3%	3.5%	2.7%
ROE	13.9%	13.2%	9.1%	4.5%	1.2%	2.2%	9.9%	3.4%	8.0%	7.5%
Equity ratio	28.1%	23.8%	29.3%	30.1%	23.3%	25.5%	28.6%	29.3%	31.8%	30.2%
Payout ratio (Consolidated)	16.8%	15.7%	15.9%	26.9%	102.4%	57.0%	14.4%	39.7%	19.1%	19.2%

*1 The non-consolidated financial figures are presented for the fiscal year ending March 2015, while the consolidated financial figures are presented from the fiscal year ending March 2016 onward

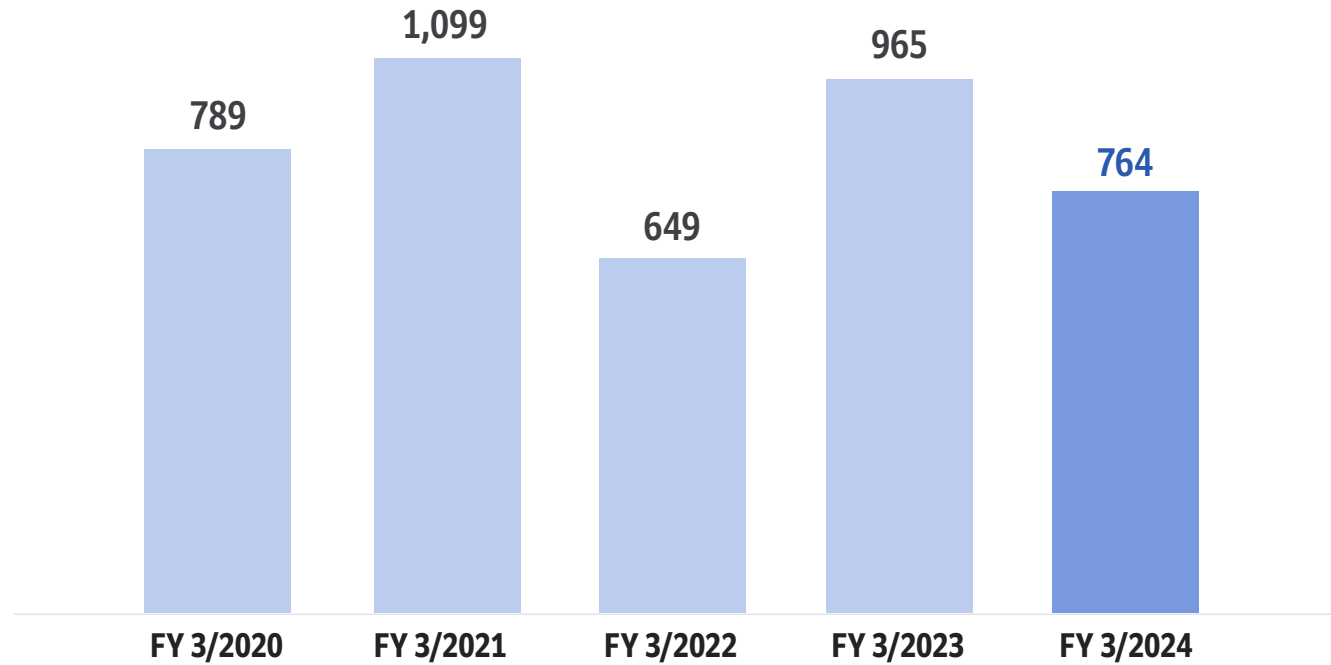
*2 A stock split was conducted at a ratio of 4 shares for every 1 share of common stock as of September 1, 2015. Net income per share and net assets per share have been adjusted to reflect this stock split. However, dividends per share represent the actual amount paid prior to the stock split

Consolidated Financial Highlights

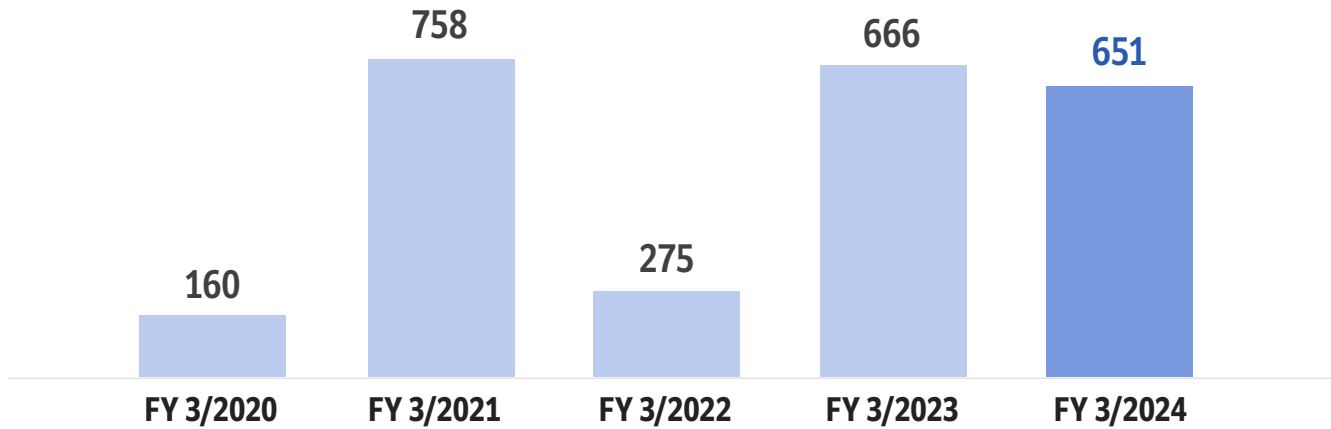
Net sales (millions of yen)



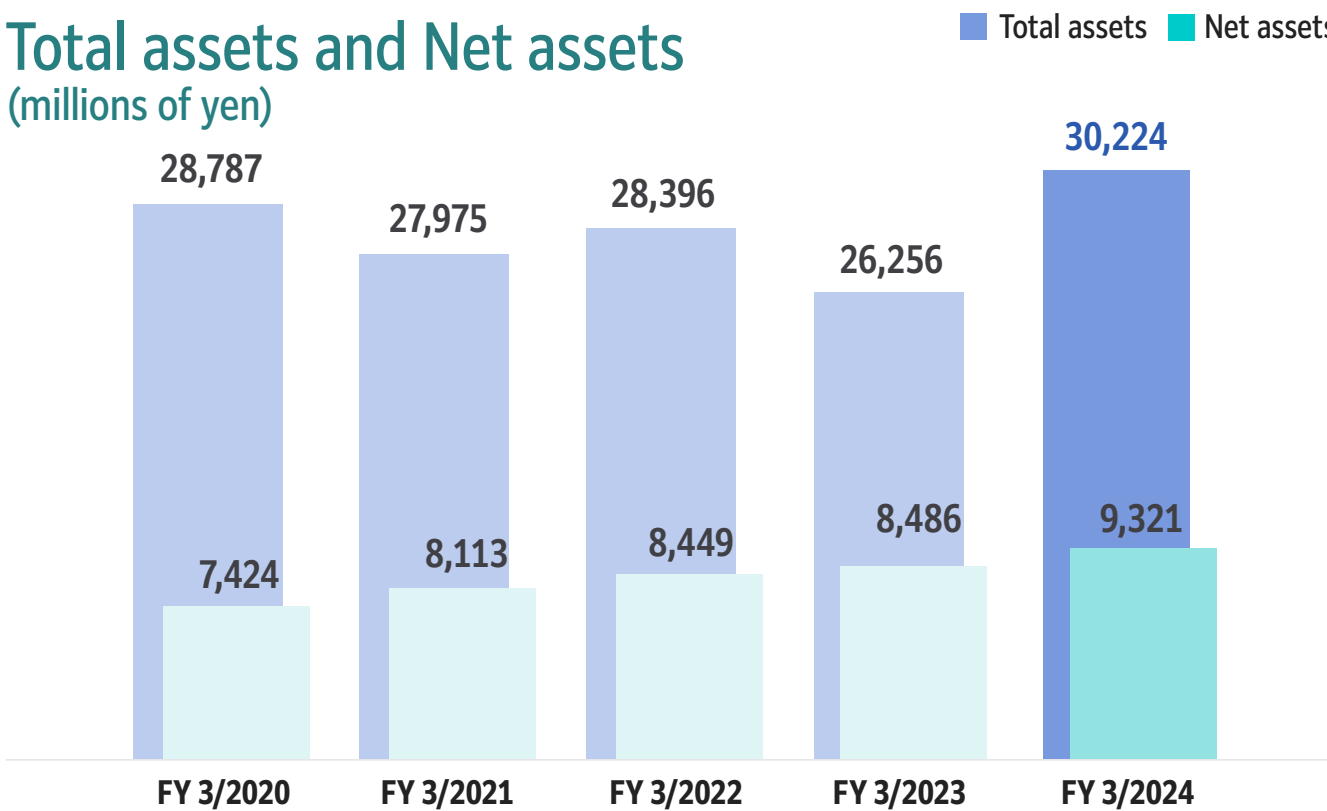
Ordinary profit (millions of yen)



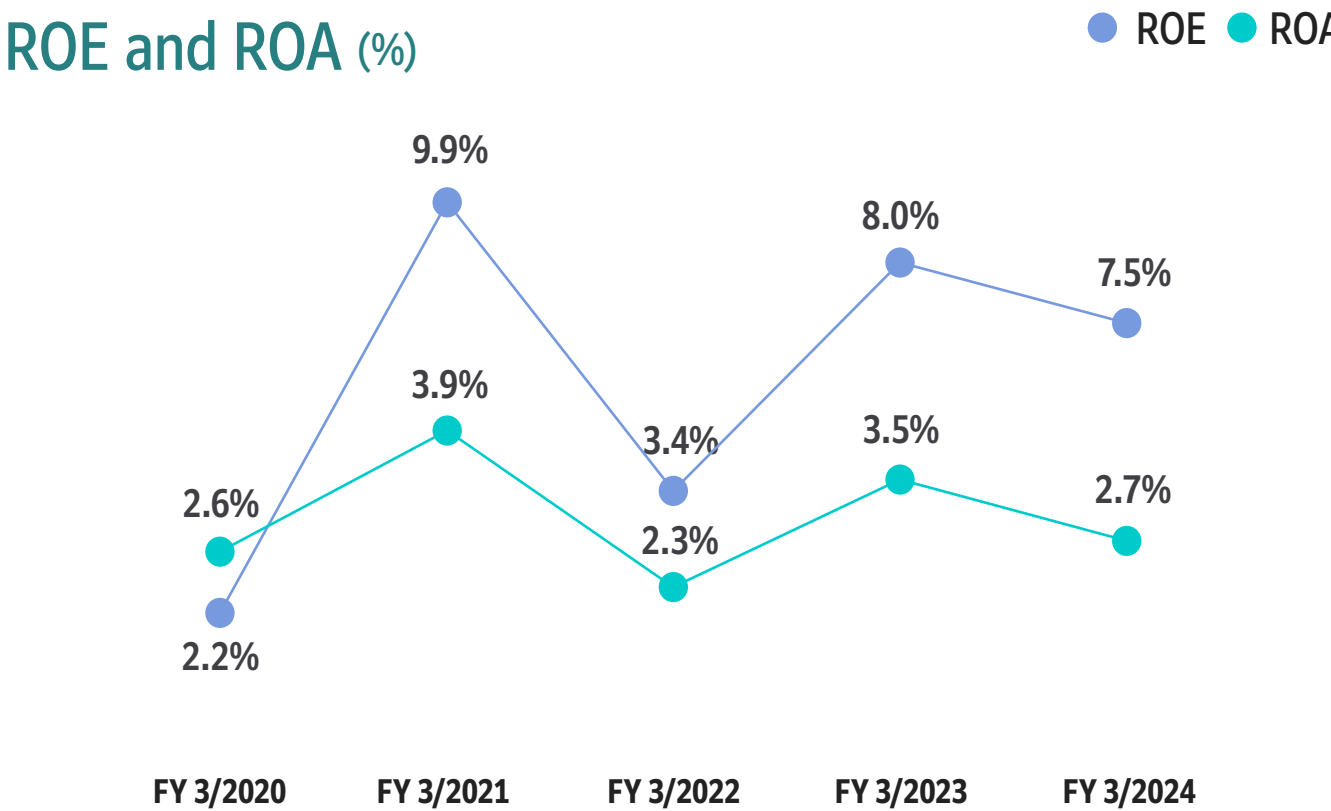
Profit attributable to owners of parent (millions of yen)



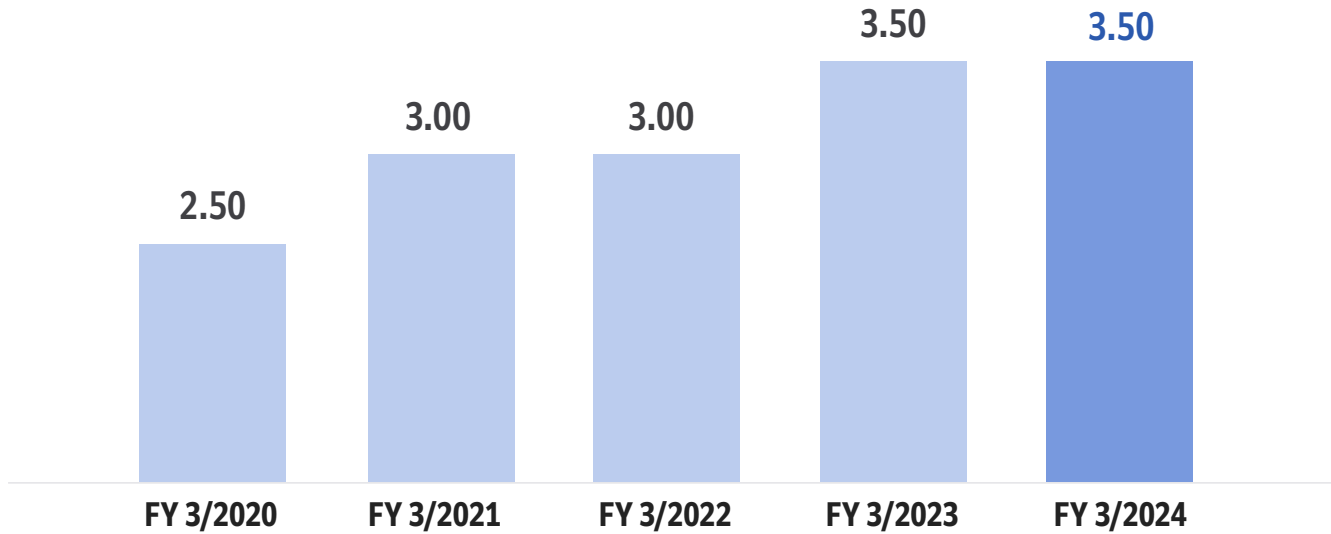
Total assets and Net assets (millions of yen)



ROE and ROA (%)



Dividend per share (yen)



Group Companies

<div><div>Corporate Name</div><div>ITM Inc.</div></div> <div><div>President, Representative Director</div><div>Takeshi Kawamoto</div></div> <div><div>Head Office</div><div>Sumitomo Fudosan Nishi-Shinjuku Bldg. 32F, 7-20-1, Nishi-shinjuku, Shinjuku-ku, Tokyo 160-0023</div></div> <div><div>Website</div><div>https://www.itmanage.co.jp/</div></div>	<div>Business Activities</div> <div><ul style="list-style-type: none">Managed Cloud & Security Service Provider (MCSSP) BusinessData Center BusinessNetwork Sevices Business</div>
<div><div>Corporate Name</div><div>SAKURA Mobile LIMITED</div></div> <div><div>CEO</div><div>Ryosuke Yamaguchi</div></div> <div><div>Head Office</div><div>89 Queensway, Hong Kong</div></div>	<div>Business Activities</div> <div><ul style="list-style-type: none">Development of software for telecommunications Licensing of software for connection with telecommunication carriersOperation of telecommunication systems Consulting for telecommunications carriers</div>
<div><div>Corporate Name</div><div>Gehirn Inc.</div></div> <div><div>CEO</div><div>Daiki Ishimori</div></div> <div><div>Head Office</div><div>Seki Bldg. 7F, 1-3-6 Kudankita, Chiyoda-ku, Tokyo 102-0073</div></div> <div><div>Website</div><div>https://www.gehirn.co.jp/</div></div>	<div>Business Activities</div> <div><ul style="list-style-type: none">Security Consulting and Vulnerability AssessmentPlanning, Management, Operation and Sale of Rental Servers (VPS)Analysis and Distribution of Disaster and Weather InformationWeb Development, Design, Management, Planning, Operation and Sales</div>
<div><div>Corporate Name</div><div>bitstar Inc.</div></div> <div><div>CEO</div><div>Akihiro Maeda</div></div> <div><div>Head Office</div><div>Sapporo Otemachi Bldg. B1F, 4-5-1 Minami-ichijo Nishi, Chuo-ku, Sapporo-shi, Hokkaido 060-0061</div></div> <div><div>Website</div><div>https://bitstar.jp/</div></div>	<div>Business Activities</div> <div><ul style="list-style-type: none">Internet Services BusinessService Integrations BusinessConsulting Business (related to the businesses mentioned above)Virtual Offices & Shared Offices Business</div>
<div><div>Corporate Name</div><div>Prunus-Solutions Inc.</div></div> <div><div>CEO</div><div>Hironori Usui</div></div> <div><div>Head Office</div><div>Sumitomo Fudosan Nishi-Shinjuku Bldg. 32F, 7-20-1, Nishi-shinjuku, Shinjuku-ku, Tokyo 160-0023</div></div> <div><div>Website</div><div>https://www.prunus-sol.co.jp/</div></div>	<div>Business Activities</div> <div><ul style="list-style-type: none">System integration focusing on the area of high-performance computing</div>
<div><div>Corporate Name</div><div>IzumoBASE Inc.</div></div> <div><div>CEO</div><div>Jumpei Arakawa</div></div> <div><div>Head Office</div><div>Sumitomo Fudosan Nishi-Shinjuku Bldg. 32F, 7-20-1, Nishi-shinjuku, Shinjuku-ku, Tokyo 160-0023</div></div> <div><div>Website</div><div>https://www.izumobase.com/</div></div>	<div>Business Activities</div> <div><ul style="list-style-type: none">Development of storage software productsResearch and consulting on storage software technologies</div>
<div><div>Corporate Name</div><div>BBSakura Networks, Inc.</div></div> <div><div>Representative Director, President & CEO</div><div>Hideyuki Sasaki</div></div> <div><div>Head Office</div><div>Sumitomo Fudosan Nishi-Shinjuku Bldg. 32F, 7-20-1, Nishi-shinjuku, Shinjuku-ku, Tokyo 160-0023</div></div> <div><div>Website</div><div>https://bbsakura.net/ja</div></div>	<div>Business Activities</div> <div><ul style="list-style-type: none">Virtualization of networkProvision of mobile communicationDevelopment and operation of connectivity platforms</div>
<div><div>Corporate Name</div><div>Tellus Inc.</div></div> <div><div>CEO</div><div>Hideto Yamazaki</div></div> <div><div>Head Office</div><div>Sumitomo Fudosan Nishi-Shinjuku Bldg. 32F, 7-20-1, Nishi-shinjuku, Shinjuku-ku, Tokyo 160-0023</div></div> <div><div>Website</div><div>https://corp.tellusxdp.com/</div></div>	<div>Business Activities</div> <div><ul style="list-style-type: none">Various information provision services through the InternetPlanning, production and sales of multimediaInformation and data business consultingPlanning, development and sales of computer softwareOther businesses relate to the above</div>

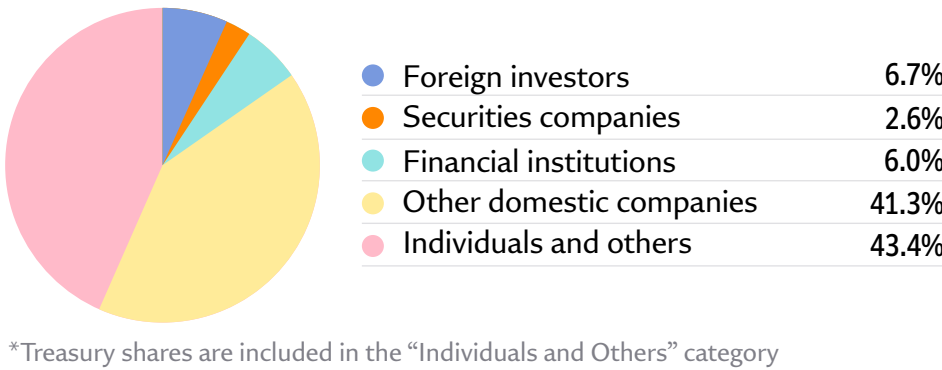
Corporate / Stock Information

Corporate Name	SAKURA internet Inc.		
Founder & CEO, President	Kunihiro Tanaka		
Date of Foundation	December 23, 1996		
Date of Incorporation	August 17, 1999		
Capital	11,283,160,000 yen		
Registered Office Address	6-38 Ofukacho, Kita-ku, Osaka-shi, Osaka 530-0011 Japan *Relocated in September 2024		
Business Activities	Providing cloud computing services Operating data centers		
Number of shares issued and outstanding	37,620,700 shares(As of the end of March 2024) *Capital increase in June 2024 41,890,700 shares(As of the end of September 2024)		
Stock Listing	Prime Market of the Tokyo Stock Exchange (Securities code: 3778)		
Number of employees	839 employees (consolidated) as of the end of March 2024		
Information Security Management	ISMAP ISMS ISMS for cloud security PCI DSS PrivacyMark SOC2 SOC3		
Affiliations	Software Association of Japan Japan Data Center Council Japan Internet Providers Association and others		
Headquarters	Location	GRAND GREEN OSAKA North, JAM BASE, 3F 6-38 Ofukacho, Kita-ku, Osaka-shi, Osaka 530-0011 Japan	
Tokyo Office	Location	Sumitomo Fudosan Nishi-Shinjuku Bldg. 32F, 7-20-1, Nishi-shinjuku, Shinjuku-ku, Tokyo 160-0023	
Fukuoka Branch	Location	Akasakamon Prime Bldg. 7F, 1-12-15, Akasaka, Chuo-ku, Fukuoka-shi, Fukuoka 810-0042	
Okinawa Branch “SAKURA innobase Okinawa”	Location	Haseko Naha Building 1F, 1-2-13 Matsuyama, Naha-shi, Okinawa 900-0032	

Stock Information (As of March 31, 2024)

Total Authorized Shares:	99,200,000 shares
Total Number of Outstanding Shares (excluding 1,638,042 treasury shares):	35,982,658 shares
Number of Shareholders:	43,661

Share Distribution Status (As of March 31, 2024)



Major Shareholders Status (As of March 31, 2024)

Shareholder Name	Number of Shares Held	Shareholding Ratio (%)
Sojitz Corporation	10,585,600	29.41
Kunihiro Tanaka	5,560,599	15.45
The Master Trust Bank of Japan, Ltd. (Trust Account)	1,662,900	4.62
Ken Washikita	1,096,000	3.04
SAKURA internet ESOP	456,700	1.26
BNY GCM CLIENT ACCOUNT JPRD AC ISG (FE-AC)	331,944	0.92
NOMURA INTERNATIONAL PLC A/C JAPAN FLOW	326,711	0.90
Yasukatsu Hagihara	275,200	0.76
Custody Bank of Japan, Ltd. (Trust E Account)	273,800	0.76
Hiroshi Suga	270,200	0.75

*The shareholding ratio is calculated after deducting 1,638,042 treasury shares.

*The number of shares owned by our President and CEO, Kunihiro Tanaka, includes the shares held by his asset management company, Kunihiro Tanaka Office Co., Ltd., reflecting his effective ownership.

*The 273,800 shares of our company held by Custody Bank of Japan, Ltd. (Trust E Account) are part of the “Share-Based Compensation Trust (J-ESOP)” introduced by a resolution of the Board of Directors on July 28, 2022, aimed at enhancing employee motivation, morale, and driving the organization and business forward. The 273,800 shares owned by Custody Bank of Japan, Ltd. (Trust E Account) are not included in the treasury shares.



About the Logo of SAKURA internet Inc.

The motif of the logo is based on two cherry blossom petals floating in a stream. The flow of the petals represents the flow of data and the infrastructure that supports the flow.



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